

# Prospecting Solutions in a Challenging Mining Market

Mining companies are cutting costs, yet you still need to grow your business. Our powerful data, research, and analytics **enable service providers and equipment suppliers** to unlock hidden business opportunities in the **metals and mining** sector. Updated constantly and supported by over 145,000 quality checks, our essential intelligence can be relied upon for your most important decisions.

## Screen and qualify business opportunities

Our comprehensive coverage of approximately 36,000 mining properties allows you to screen information across key classes of data and generate a pipeline of qualified opportunities.

Review by:

- Geography
- Commodity
- Mine type
- Drill results and activity
- Project status and more

## Conduct strategic due diligence

- Access in-depth corporate profiles and financial data to gauge the performance of mining and exploration companies.
- Examine cash cost and cash flow analysis with our Mine Economics function to ascertain operation efficiency at the individual mine level.
- Access project profiles including history of the project, ownership, and production and reserves.

## Monitor industry trends and supervise key accounts

- Stay ahead of the market by setting up customized spatial alerts to capture new opportunities, then evaluate and rank them faster with advanced filtering options.
- Keep on top of mining and exploration trends with our industry analysis and commodity reports, and identify “hot spots” based on activity.
- Get real-time alerts on news and announcements from companies which are important to your business, without wasting time on irrelevant information.

## Understand the market for your product or service in a given region

- Assess and rank key opportunities to conduct market sizing. Evaluate market share and potential areas of growth by segmenting against key metrics such as project status, deposit size, commodity, region, production, mining type, processing method, or size of operation. Examine existing infrastructure that could support expansion plans.
- Study exploration trends via our Corporate Exploration Strategies report to understand where companies are spending exploration dollars and identify projects in the pipeline for different countries.

## Let us help you

Nothing satisfies us more than helping you complete a project or meet a deadline. Turn to our 24x7x365 global support team anytime, from anywhere. We're just a phone call or email away.

## Expand your knowledge

You need specific training and materials to excel at your job. Executive conferences and expert training produced by our Knowledge Center are run year-round to deliver the essential insights you need to move you and your business forward.

## About S&P Global Market Intelligence

S&P Global Market Intelligence integrates financial and industry data, research, and news into tools that help track performance, generate alpha, identify investment ideas, understand competitive and industry dynamics, perform valuation, and assess risk. Additionally, our SNL Metals & Mining database offers the industry's only complete source of global exploration budget details, in-depth reserves replacement analysis, and other proprietary reports as well as profiles on approximately 36,000 mining properties and coverage of over 4,500 mining companies, available in a single online platform.

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